# **Doing Business in West Africa**

A \$600 Billion Dollar Emerging Market - EXPAND YOUR EXPORT & SALES MARKETS



## Friday, January 14, 2005 Seminar

1:00 - 3:00 pm Panel Discussion

3:00 - 5:00 pm Business Reception

MMAC - 756 N. Milwaukee Street Milwaukee, WI 53202

### FREE for Corporate executives

Limited seating. Advance registration is required. Please RSVP to:

Bridgette L. Ridgeway

(414) 291- 2760 bridgette@nubacom.com

#### Corporate partners







#### Presented by

NUBACOM

# **Nubacom International**

## **Special Invited Guests**

Anderson Laniyonu III (Host) President, Nubacom International

Trent Graham Director, Price WaterhouseCoopers

Peter Beitzel
Metropolitan Milwaukee Association of Commerce

Louis Janowski International Trade Division Wisconsin Department of Commerce

Official from Nigeria - Nigerian Consulate

Cory Nettles Secretary, Wisconsin Department of Commerce

Milwaukee World Trade Association.

Ex-US Ambassador to Nigeria

# West Africa International Trade / Export

### Why Export to West Africa?

West Africa supplies about **20%** of the United States imported crude oil, Totaling well over **\$25 billion** per year

There is a serious demand for all types of U.S. products and services in the region

West Africa is one of the fastest growing mobile telecommunications markets in the world with over \$10 billion in investments and revenues in 2003 alone

West Africa has abundant mineral resources like gold, cassiterite (tin ore), columbite, gypsum, wolfram, coal, limestone, lignite and iron ore

West Africa's middle class is growing at about the same rate as China's middle class

### **Export Opportunities**

Accounting / Audit Services/ General Consulting Agribusiness Electrical Machinery

Industrial Machinery Information Technology International Legal Services Leather Manufacturers

Manufacturing
Medical Equipment

Mining Equipment

Oil & Gas Parts for Drilling

Paper Products

Plastics Manufacturing

Pipes, Wells & Fabricated Metals Polypropylene Producers

Printing & Publishing

Semi Tractors & Trailers

**Telecommunications** 

Transportation Equipment

Waste Management

Water Purification

And much, much more